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UTILITY DATA 4263 DACOMA STREET, HOUSTON, TEXAS 77018 PHONE (713) 681-6671 CORPORATION

February 23, 1970

Mr. Art Lundahl 4401 Chestnut Street Bethesda, Maryland 20014 observations. acc

Dear Art:

Thank you very much for your suggestion to write and your offer to assist. When one leaves the Washington scene and becomes as deeply involved in other activities such as I have, time does slip by; in a way, seems as if I've been here for years.

The past few months have been filled with new things for me. I suppose the most interesting aspect has been that we are involved only in the commercial world; no association with government contracting. This, of course, means a new concept to adjust to as well as new tactics in marketing our products.

I will not attempt at this time to describe our company or its activities except to say that we are very active in the general area of analytical photogrammetry, photographic processing and printing, and with our Model 200 CDC data link, have direct access to a CDC 6600 for computational tasks.

In addition to the above areas, we have branched out to touch the field of geophysical exploration. It is in this area that I was attempting to get a sample of the activities of AID. Within the next two weeks, we will have completed our negotiations for a worldwide license for what appears to be a new tool in geophysics which may have equal impact upon the industry as did the airborne magnetometer during the '50's.

Unlike the maggie, however, ours is not new, its simply an old device which all the experts said wouldn't work. In the same fashion that technological blocks are often broken by an outsider who, without bias, can apply simple logic to reach the solution, our sensor was developed by a non-technical individual who had a complete understanding of the problem and refused to accept compromises.



## UTILITY DATA CORPORATION

Mr. Art Lundahl Bethesda, Maryland 20014 February 23, 1970 Page 2

Through research in plastics, proper utilization of photo multiplier tubes and an excellent signal processing system, we have an airborne scintillation counter. It receives and counts gamma ray emanating from naturally occurring uranium, thorium, and potassium. Initial test data, when compared to that recorded by sodium iodide crystals in a gamma ray spectrometer, indicates we are counting and recording a total count up to 20 times more than competitive systems. This added sensitivity leads the experts in the field to feel that the system may prove to be an excellent geological tool.

I am attaching three records over the same ground which are self-explanatory and represent the results of the last of a series of tests. These tests were made in a joint effort with the Minerals Division of Humble Oil Company. When our record is viewed as an overlay on either of the two, the correlation is good and the added detail of ours is obvious.

It is in this added detail, possible only through such high sensitivity, we will exploit as a new service to both the Petroleum and Mining Industries.

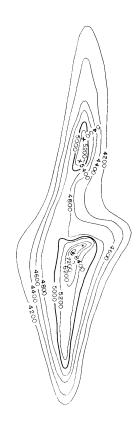
Sincerely,

UTILITY DATA CORPORATION

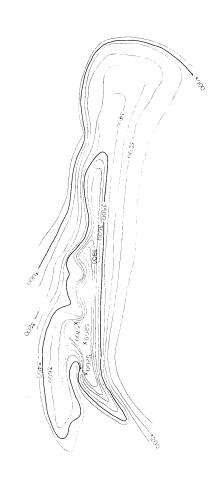
Charles E. Chambers, President

CEC:td

Enclosures



Flight Altitude 200 feet Contour interval 200 counts per inch ¥.; .



Flight Altitude 400 feet

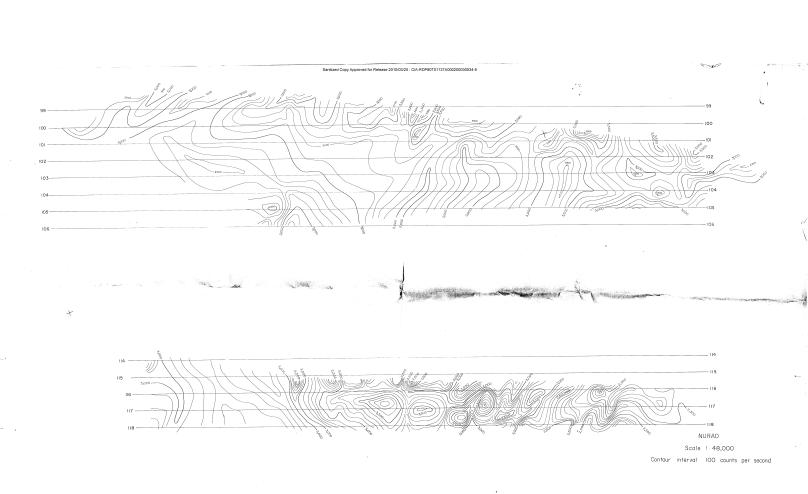
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